

Largest Residential Real Estate Firms in the East Bay

(Ranked by gross sales by East Bay offices)

Rank	Prior	Company Address Phone web site	Gross sales at East Bay office(s) 2009	Gross sales at East Bay office(s) 2008	No. properties sold by East Bay offices in 2009	Offices: East Bay/ Companywide	Full Time lic. sales agents in the East Bay	Top Bay Area executive
1	1	Prudential California/Nevada Realty 5724 W. Las Positas Blvd., Ste. 100, Pleasanton 94588 925-924-4600 www.ppurealty.com	\$1,610,393,200	\$1,786,336,000	4,167	17 36	950	Ed Krafchow CEO
2	2	Coldwell Banker Residential Brokerage 12657 Alcosta Blvd., Ste. 500, San Ramon 94583 925-275-3085 www.californiamoves.com	\$1,456,562,276	\$1,663,595,684	3,278	9 58	427	Rick Turley President
3	3	J. Rockcliff Realtors 4115 Blackhawk Plaza Circle, Ste. 201, Danville 94506 925-648-5300 www.rockcliff.com	\$1,456,302,306	\$1,398,617,092	2,915	9 9	509	Jeff Sposito President
4	4	Re/Max Accord 313 Sycamore Valley Road West, Danville 94526 925-838-4100 www.remaxaccord.com	\$1,046,206,740	\$984,051,529	2,636	8 8	300	Jerry Stadler Owner
5	5	Alain Pinel Realtors 12772 Saratoga Sunnyvale Road, Saratoga 95070 408-741-1111 www.apr.com	\$898,995,556	\$859,738,991	1,643	10 32	275	Paul Hulme CEO
6	6	Pacific Union International Inc. 1 Letterman Drive, Building C, San Francisco 94129 415-929-7100 www.pacunion.com	\$632,755,000	\$722,958,000	892	4 17	131	Mark McLaughlin CEO
7	8	The Grubb Co. 1960 Mountain Blvd., Oakland 94611 510-339-0400 www.grubbco.com	\$509,538,000	\$558,112,000	535	2 2	62	D.J. Grubb President
8	10	Legacy Real Estate & Associates 41111 Mission Blvd., Fremont 94539 510-744-3500 www.legacymrealestateassociates.com	\$477,855,340	\$428,473,603	1,028	2 2	177	Bill Aboumrad Owner
9	14	Keller Williams Walnut Creek, Danville & Castro Valley 760 Camino Ramon, Ste. 200, Danville 94526 925-855-8333 www.kw.com	\$462,172,504	\$380,806,015	1,307	3 688 *	369	Beverly Steiner President
10	NL	Empire Realty Associates 380 Diablo Road, Danville 94526 925-217-5000 www.empirerealty.com	\$386,141,525	\$363,060,083	586	2 2	73	Judi Keenholtz Chairman
11	15	Intero Real Estate Services-Fremont & Union City ** 43225 Mission Blvd., Fremont 94539 510-651-6500 www.interofremont.com	\$368,600,000	\$285,000,000	760	4 4	205	Rishi Bakshi Managing broker
12	9	Better Homes Realty 1575 Treat Blvd., Ste. 120, Walnut Creek 94598 925-937-9001 www.bhr.com	\$290,316,866	\$445,930,922	1,530	20 53	270	Nam Phan Executive vice president
13	13	Red Oak Realty 1891 Solano Ave., Berkeley 94707 510-527-3387 www.redoakrealty.com	\$287,119,523	\$335,000,000	551	2 2	76	Vanessa Bergmark President
14	12	Village Associates Real Estate 93 Moraga Way, Ste. 103, Orinda 94563 925-254-0505 www.villageassociates.com	\$285,000,000	\$364,889,033	291	1 1	33	Ignacio Vega CEO
15	16	Harbor Bay Realty 885 Island Drive, Ste. 200, Alameda 94502 510-523-1144 www.hbrinfo.com	\$213,325,000	\$208,065,000	350	1 1	65	Dennis Pagones President
16	18	Gallagher & Lindsey Inc. Realtors 2424 Central Ave., Alameda 94501 510-521-8181 www.grealtor.com	\$103,650,305	\$108,428,795	196	1 1	40	Michael Studebaker Owner
17	20	RE/MAX C.C. Connection Inc. 2950 Buskirk Ave., Walnut Creek 94597 925-937-0100 www.cc-connection.com	\$102,774,562	\$101,864,388	319	1 1	33	Robert Decker President
18	17	Coldwell Banker Amaral and Associates 8290 Brentwood Blvd., Brentwood 94513 925-634-0600 www.cbamaral.net	\$89,318,456	\$84,318,387	507	3 3	52	Aaron Meadows Owner
19	22	Diablo Realty 975 Ygnacio Valley Road, Walnut Creek 94596 925-933-9300 www.diablorealty.com	\$86,658,982	\$82,226,078	246	1 1	33	Linda Anderson President
20	23	Marvin Gardens Real Estate 1577 Sonoma Ave., Berkeley 94707 510-527-2700 www.marvingardens.com	\$51,568,000	\$57,158,000	86	1 5	20	Kathie Berg Owner
21	NL	Caldecott Properties 5251 Broadway, Oakland 94618 510-594-2400 www.caldecott.com	\$45,223,000	\$39,454,000	91	1 1	25	Andy Read Broker
22	NL	McGuire Real Estate 2001 Lombard St., San Francisco 94123 415-929-1500 www.mcguire.com	\$24,142,702	NR	42	1 8	10	Charles Moore CEO

This List includes residential real estate firms with offices in Alameda and Contra Costa counties.

NR = Not reported. NL = Not listed. Information for obtaining commemorative plaques, reprints or web permissions can be obtained from the Business Times' designated partner company, Scoop ReprintSource at (800) 787-3263 or scoopreprintsource.com. No other companies offering similar services are affiliated in any way with the Business Times.

Keller Williams Antioch/Fremont/Pleasanton (#7 on last year's list), East Bay Sotheby's International Realty (#11 on last year's list), Keller Williams Realty-Oakland (#19 on last year's list), Keller Williams Realty-Berkeley (#21 on last year's list), Re/Max Allied Brokers (#24 on last year's list) and Century 21 Diablo Valley Realty (#25 on last year's list) did not respond to requests for data for this year's list.

* Total includes all Keller Williams offices nationwide. ** Totals for Interio Real Estate Services-Fremont & Union City also include data for San Ramon and Livermore.

Ranking based on gross sales from East Bay offices in calendar year 2009.

Researched by George Khalaf

